

The Government of Israel Prime Minister's Office

The Israel Alternative Fuels Initiative

Reducing World Dependence on

Oil in Transportation

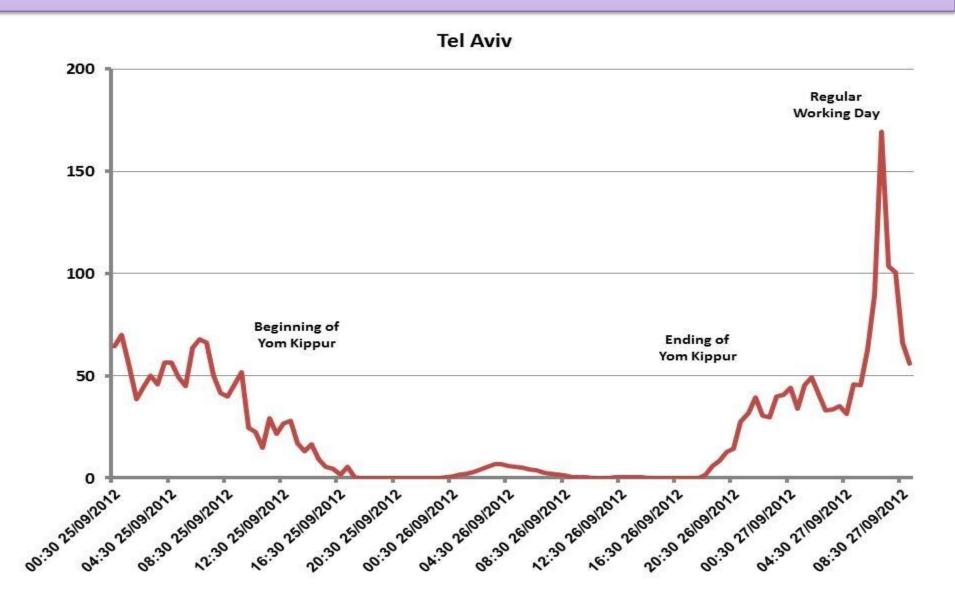
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Chairman of the National Program for the Development of Alternative Fuels in Transportation

What we will discuss:

- The importance of finding alternative solutions
- The state of oil substitutes
- Strategy
- Israeli government activities

NOx Emission – Tel Aviv, Yom Kippur 2012



Why must we find substitutes for oil ?

Oil Has a Monopoly in Transportation

Oil Reserves Peaking





Economic Effects



Environmental Problems



The Israel Alternative Fuels Initiative

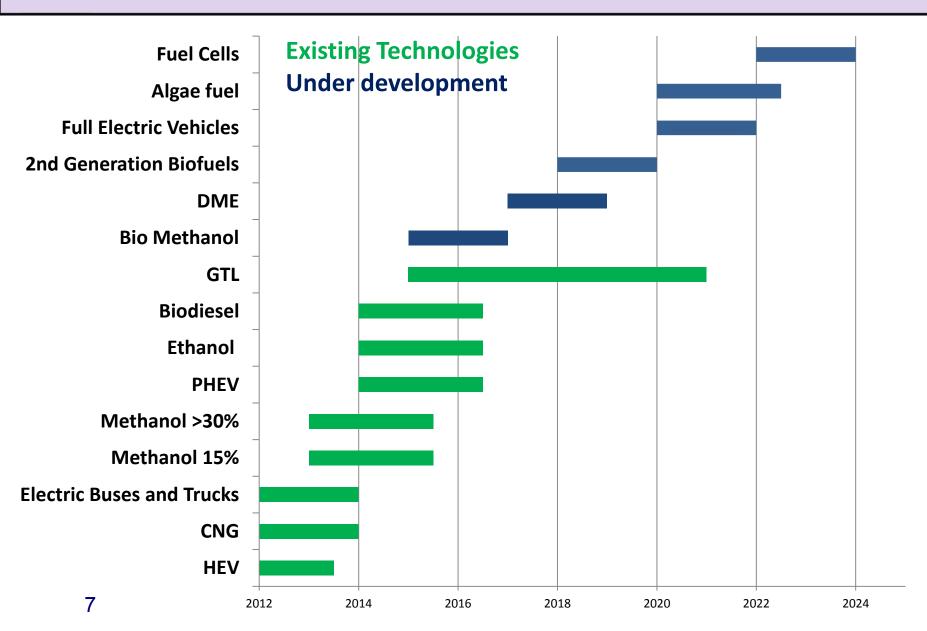
Our Mission:

To serve as a catalyst for the reduction of global dependence on crude oil by establishing Israel as a center of knowledge and industry in the field of fuel alternatives for transportation.

Basic assumptions

- Solutions must have economic viability
- We will not pick a winner
- We will provide equal opportunity for everyone
- Infrastructure will need government support

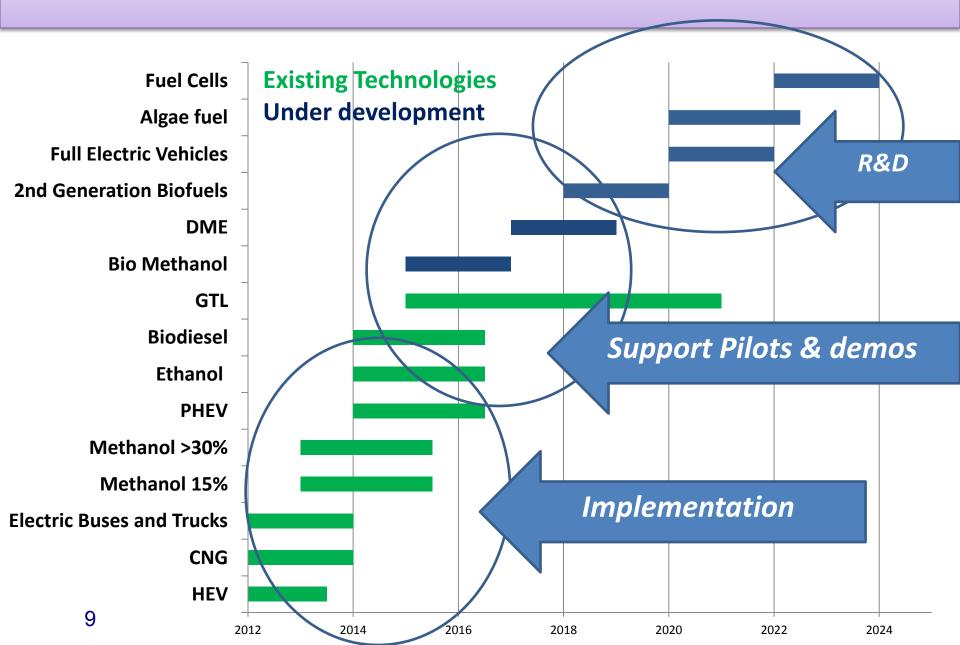
Forecast of economic viability of Technologies



Reality of Fuels Alternatives

- There are many solutions
- No gold standard
- Some solutions are already economically viable
- Solutions are locally based
- Implementation can start now

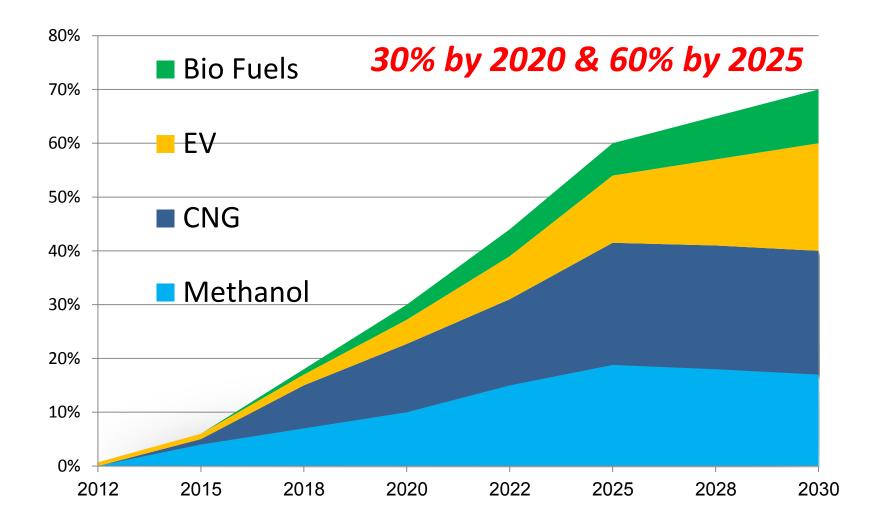
Market Needs



Strategy

- 1. <u>Reduce</u> the share of oil in Israel's transportation sector by **30% by 2020** and by **60% by 2025**, while supporting <u>green growth</u> and becoming a show case to the world.
- 2. Turn Israel into a center of knowledge and industrial best practices in the field of fuel alternatives.
- 3. Raising the world's awareness of alternative fuels. Building global coalition of partners to speed up innovation.

Expected Penetration Rate for Transportation Fuel Alternatives in Israel



Goal # 2: Center of Knowledge and Best Practice

The role of the government is to build an ecosystem by:

• Aligning all government offices to set long term policies:

tax, incentives and regulations

Unified regulation processes to encourage pilots, demos

- Support research and innovation
- Build local knowledge Pilots, Seminars and international collaborations

Goal # 2: Government Activity:

- ✓ One Stop Center
- ✓ Academic centers + grants
- ✓ Clusters of academia-industry
- ✓ Pilots and test bed
- \checkmark Unified regulation process
- ✓ Chief Scientist + Co-investment fund
- ✓ New Global Prize
- ✓ Seminars
- ✓ Bilateral agreements

Goal # 3: Spread the vision and build global partnerships

Raising the world's awareness to fuel choices, and to Israel's policy in the field.

Invite potential partners to take part in the local activities in this field

Establishing global network of partners to support innovation in alternative fuels.

Fields of Alternative fuels in Israel

Energy Storage Technologies

- Challenge: improved energy storage and integration into mobility platforms
- Israel is home to innovative electrochemistry and energy storage applications & research (INREP).
- Applied research and production is focused on:

- Hydrogen Storage Systems
- Metal Air Batteries

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Battery Management
Systems

- Lithium Batteries
- Super Capacitors
- Fuel Cells

Energy Storage and EV conference (May 31st 2013)

Ecomotion (May 8th 2013)

Fields of Alternative fuels

Energy Agriculture

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- Challenge: feedstock production
- Israel is a global leader in agro-technology
 - Advanced Energy Agriculture Projects, based on leading Israeli agro-companies

Agro-Energy Projects Global Conference (Nov 2013)

- Castor bean farming and industrial processes for biofuels and "green chemistry"
- Algae farming for the food industry and as feedstock for biofuels
- Bio-Fuel production processes and technologies
- R&D is focused on:
 - New varieties of energy plants
 - New machinery for harvest of new crops
 - Procedures for post harvest processes and production of bio-fuels
 - Development of other new local technologies

Fields of Alternative fuels

Natural Gas for Transportation

 Natural gas is the best short term solution for replacing oil in the transportation and as a bridge towards fully sustainable energy solutions.

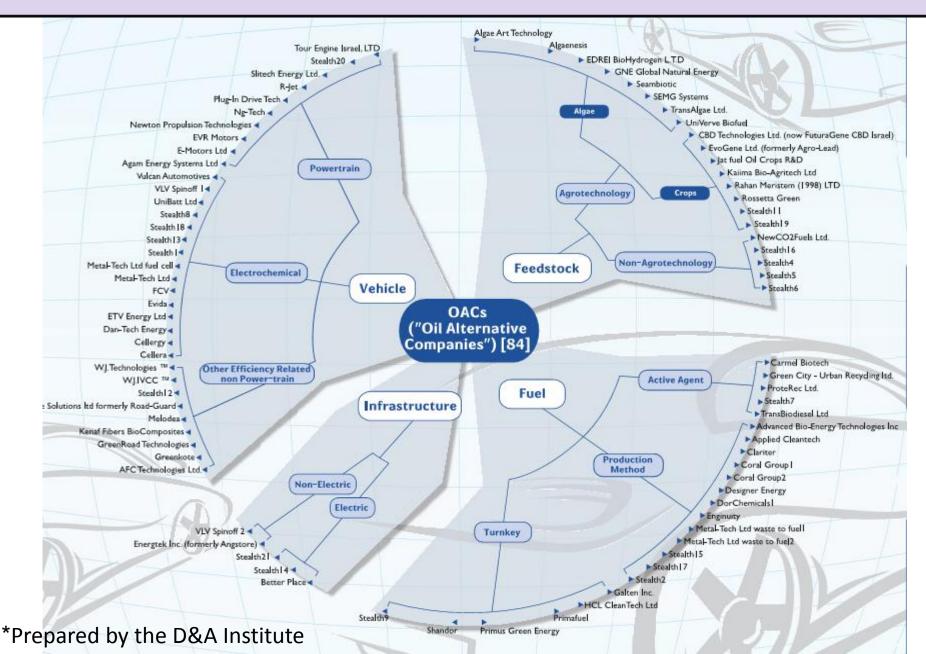
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- NG based transportation in the Israeli market is focused on:
 - Concentrated Natural Gas (CNG) solutions for trucks, light duty vehicles, buses and private vehicles
 - Methanol as a gasoline blend, mainly to be used by private vehicles.
 - Gas to liquid technologies, that can turn natural gas into drop-in fuels

eBuses and CNG trucks workshop (January 2013)

Israel Transportation Conference (June 2013)

Investment Fields and Active Companies



General Conferences and Events

Conferences:

- Global Summit Oct. 13
- Rotterdam Mar. 13
- EV and Batteries May 13
- Transportation Jun. 13
- Agro-Energy Nov. 13
- Investments Conferences (London / NY / China)

Events:

- NG & e-Buses Seminar
- Scientific Delegation to US national labs Apr. 13
- *German / France / China Delegations*

Global Challenge Local Research and Innovation International Collaboration



The End of the "Cheap Oil" Era

In 1900, the "price" of harvesting 100 barrels of oil was 1 barrel

Today one barrel of oil nets only three to five in return





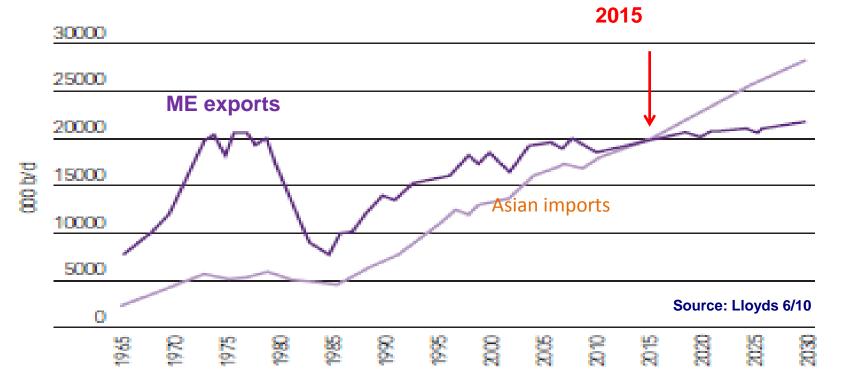
Even if we find more oil - it's not going to be cheap

Increasing Global Oil Dependence

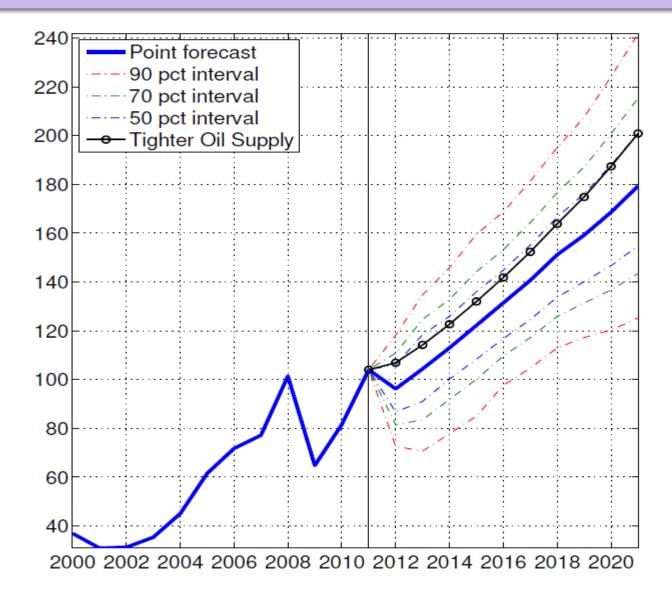
Global dependence on oil is due to transportation

- Around 1 billion new cars will be sold by 2020
- Asia's increasing dependence on oil from the Persian Gulf

Asian oil demand VS Middle East surplus

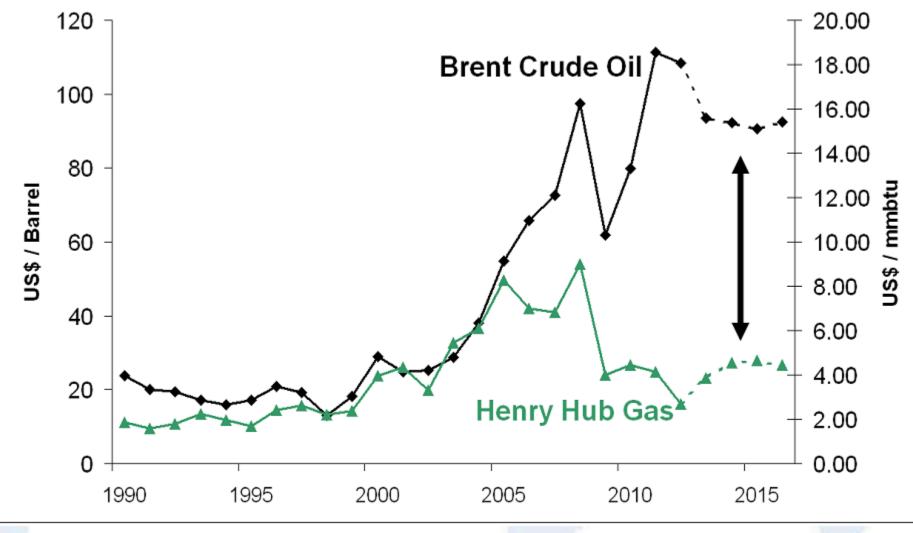


Oil price projection (IMF)



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Natural Gas vs. Brent Crude Oil



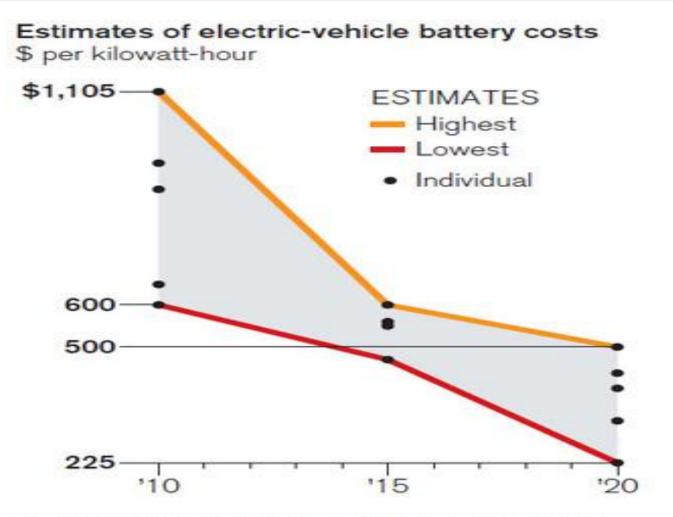
Source: CMAI, August 2012



Available technologies in use around the world

	Technology	Major Countries		
1	Biodiesel	US, EU,		
2	Ethanol	Brazil, US, EU		
3	Methanol	China		
4	CNG Trucks	US, EU		
5	CNG Buses	US, EU		
6	EV	Globally		
7	HEV	Globally		
8	PHEV	Globally		
9	eBuses	China, EU		
10	eTrucks	US		
11	GTL	S. Africa		

Estimates of EV battery cost



Sources: Advanced Automotive Batteries, Boston Consulting Group, Deutsche Bank, Electrification Coalition, National Research Council, and Pike Research





Israeli market - Penetration Analysis

	Gasoline	Diesel				Jet Fuel	Diesel	
	Mainly Private Vehicles	Light Duty Trucks	Medium & Heavy Duty Trucks	Buses	Private Vehicles & Taxis	Jet Planes	Train	
Current Usage	100%	32%	40%	18%	10%	100%	100%	
2020		22%	24%	12%	7%			
Objective	69%		65	%		95%	15%	
Total		70%						
2025		10%	12%	5%	3%			
Objective	40%		29	%		80%	15%	
Total				40%				

Growth – Contribution to the GDP

